



Director's Report

October 30, 2007

The Satellite Industry Association (SIA) Director's Report is a weekly executive capsule covering current satellite industry news and events. See the bottom of page for additional information.

Recent News

Hughes Network Systems, LLC announced that its European operating company, HNS Europe, is supplying leading Czech telecommunications provider GiTy with its latest generation HN broadband satellite system, comprising a Network Operations Center (NOC) and over 500 HN7000S broadband satellite terminals. [Link to additional information](#)

Lockheed Martin has completed a major test of the first Advanced Extremely High Frequency (AEHF) satellite, demonstrating its readiness to enter the critical environmental test phase in preparation for launch in late 2008. The Advanced EHF system will provide global, highly secure, protected, survivable communications for all warfighters serving under the U.S. Department of Defense. [Link to additional information](#)

Iridium recently announced a strategic partnership with Tesacom do Brasil, the Brazilian telecommunications company that could give the mobile satellite operator increased presence in the South American nation. Licenses that Tesacom holds include non-geostationary satellite global mobile service, multimedia communications and limited specialized service. Tesacom serves markets such as maritime, oil and gas, utilities, agriculture, emergency communications, mining, transportation, government and military. Story Courtesy of SkyREPORT

A global consensus of national administrations and inter-governmental groups have signalled their support for preservation of 'C-band' spectrum for use in delivering mission-critical satellite services worldwide. The strong demonstration of support comes as delegations to the International Telecommunication Union's (ITU's) World Radiocommunication Conference (WRC) make crucial decisions about use of the radio spectrum during the coming month in Geneva, Switzerland. [Link to additional information](#)

In a recent survey by broadband satellite service provider **Hughes Network Systems**, rural small business owners believe broadband access is "extremely important" to their operational success. The survey of nearly 600 self-identified small business owners and managers indicated that customer communications, research and order processing were primary needs addressed by broadband services. Story Courtesy of SkyREPORT

DataPath, Inc. has been selected by the U.S. Marine Corps to provide an ultra-portable satellite communications (SATCOM) solution for the Support Wide Area Network (SWAN) program, enabling the Marines to extend the network and improve warfighter mobility while they establish and maintain broadband communications on the battlefield. [Link to additional information](#)

SES Americom launched its maritime mobile broadband (MMB) service, the company's next-generation broadband solution for the maritime market. The end-to-end solution enables

communications service providers to offer broadband data and voice service to boats and ships throughout the Americas and the Caribbean at service inception. Story Courtesy of SkyREPORT

Globalstar, Inc. announced that leading Globalstar simplex data integrator Orbit One, A Numerex Company, has launched a new satellite tracking tag known as the SX1. The SX1 is designed to communicate via the highly reliable Globalstar satellite Simplex data network and is part of Orbit One's Total Asset Visibility solution. The satellite-based SX1 is part of a complete, turn-key global tracking and monitoring solution that is packaged with hardware, and network services that provides both alert monitoring and GPS-based asset tracking information to customers without the need for cellular networks, external power, or close proximity to an RFID reader. [Link to additional information](#)

Upcoming Meetings and Events

29- 31 October 2007 – MILCOM 2007 - Gaylord Palms Resort and Convention Center, Orlando, Florida <http://www.milcom.org>

5-8 November 2007 – Transforming Space 2007 - Los Angeles, California, www.californiaspaceauthority.org/conference2007

11 November 2007 – GVF EMEX Symposium – Reno, Nevada, www.gvf.org

12-13 November 2007 - Reach to Space Conference - GW University, Washington, DC www.reachtospace.org

13-15 November 2007 – DOD SATCOM USERS WORKSHOP - The Renaissance Washington, DC Hotel www.dodsatcom.com

30 November 2007, 6 December 2007, 24 January 2008, 26 February, 2008 – Washington Space Business Roundtable-The University Club, Washington, DC. www.wsbr.org

26-28 February 2008 – SATELLITE 2008 - Washington Convention Center, Washington, DC www.satellite2008.com

27-29 February 2009 – International Wireless Communications Expo - Las Vegas Convention Center, Las Vegas, Nevada, www.iwceexpo.com

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