



# Director's Report

October 9, 2007

The Satellite Industry Association (SIA) Director's Report is a weekly executive capsule covering current satellite industry news and events. See the bottom of page for additional information.

## Recent News

**DataPath, Inc.** has been awarded \$56 million to reset, repair and upgrade DataPath Satellite Transportable Terminals (STTs) and Unit Hub SATCOM Trucks used in the U.S. Army's Joint Network Node (JNN) program, also known as Increment One of the Warfighter Information Network-Tactical (WIN-T) program. DataPath's contract with the Army includes a base year and three additional years of work that could total up to \$270 million in awards for the company.

[Link to additional information](#)

**Hughes Network Systems, LLC** announced that its Brazilian operating subsidiary has implemented the region's first DVB-S2/IPoS satellite hub. HughesNet® customers are now being activated on this hub, which is operating with the most efficient implementation of the DVB-S2/IPoS air interface standard including the ACM (Adaptive Coding and Modulation) feature. The DVB-S2/IPoS standard is the world's leading broadband satellite standard approved by the TIA in North America, and ETSI and ITU in Europe. [Link to additional information](#)

**Intelsat, Ltd.** Telenor Satellite Broadcasting jointly announced the completion of an agreement, for Intelsat to purchase 10 transponders on Telenor's THOR 6 satellite due to launch in 2009.

[Link to additional information](#)

Vietnam unveiled plans to launch its first satellite in March of next year in an effort to reduce the country's reliance on leased foreign satellites for communication traffic, officials said this week. The satellite, called Vinasat, is being built by **Lockheed Martin** and is scheduled to be launched using an Arianespace rocket. If the satellite is launched on time without any problems, the bird will be transferred to the Vietnam Post and Telecoms Group (VNPT) in April for commercial operations, said Hoang Minh Thong, head of the Vinasat project management board under VNPT. Story Courtesy of SkyREPORT

**Loral Space & Communications Inc.** announced that the Federal Communications Commission (FCC) has granted Loral and its Canadian partner, the Public Sector Pension Investment Board (PSP Investments), the final required regulatory approval necessary for the closing of the Telesat acquisition. With the FCC approval announced today, Loral remains on schedule to close the Telesat transaction later this month. [Link to additional information](#)

The Federal Communications Commission (FCC) granted a request by **TerreStar** Networks Inc. for an extension of its satellite launch milestone.. TerreStar had requested the extension because of certain manufacture and delivery issues experienced by its satellite vendor **Space Systems/Loral** during the construction of the satellite component of TerreStar's next generation mobile communications network. These issues did not require that TerreStar request an extension of the FCC's in-service milestone requirement. [Link to additional information](#)

**Stratos Global Corp.** announced the commercial availability of Inmarsat's Satellite Phone Services. The new services are available in mobile, fixed-land and fixed-maritime packages. [Link to additional information](#)

**Spacenet Inc.** announced it is working with Verizon Business to deploy a custom satellite network for the U.S. Postal Service. The satellite network will provide high performance broadband communications for over 5,000 Postal Service sites in the continental United States, Hawaii, Alaska and Puerto Rico. In addition, the satellite network will support on-demand back-up communications for a number of larger USPS facilities, as well as portable communications for the US Postal Inspection Service fleet of more than 20 incident response vehicles. [Link to additional information](#)

## **Upcoming Meetings and Events**

**10-11 October 2007** –SATCON 2007 - Jacob K. Javits Convention Center New York, NY  
[www.satconexpo.com](http://www.satconexpo.com)

**29- 31 October 2007** – MILCOM 2007 - Gaylord Palms Resort and Convention Center, Orlando, Florida <http://www.milcom.org>

**5-8 November 2007** – Transforming Space 2007 - Los Angeles, California,  
[www.californiaspaceauthority.org/conference2007](http://www.californiaspaceauthority.org/conference2007)

**11 November 2007** – GVF EMEX Symposium – Reno, Nevada, [www.gvf.org](http://www.gvf.org)

**12-13 November 2007** - Reach to Space Conference - GW University, Washington, DC  
[www.reachtospace.org](http://www.reachtospace.org)

**13-15 November 2007** – DOD SATCOM USERS WORKSHOP - The Renaissance Washington, DC Hotel [www.dodsatcom.com](http://www.dodsatcom.com)

**26-28 February 2008** – SATELLITE 2008 - Washington Convention Center, Washington, DC  
[www.satellite2008.com](http://www.satellite2008.com)

**27-29 February 2009** – International Wireless Communications Expo - Las Vegas Convention Center, Las Vegas, Nevada, [www.iwceexpo.com](http://www.iwceexpo.com)

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