



President's Report

May 20, 2008

The Satellite Industry Association (SIA) President's Report is a weekly executive capsule covering current satellite industry news and events. See the bottom of page for additional information.

Recent News

Hughes Network Systems, LLC announced the signing of an agreement with Globalstar, Inc. under which Hughes will design, manufacture and implement the next-generation Radio Access Network (RAN) comprising gateway equipment initially at Globalstar's locations worldwide with an option to expand to 30 locations, and will design, manufacture, and deliver satellite air interface chips to be a part of the User Terminal Subsystem (UTS). The initial contract is valued at \$100.8 million. [Link to additional information](#)

Stratos Global Corporation announced it has been selected as a global distributor of Addvalue Communications' Wideye SABRE™ 1 BGAN satellite terminal and its accessories. Stratos is one of the world's largest distributors of **Inmarsat**'s BGAN (Broadband Global Area Network), a mobile satellite service that uses portable, lightweight terminals to provide simultaneous, high-speed data (up to 492 kbps) and voice connectivity anywhere in the world. BGAN is ideally suited to enable communications in areas where terrestrial or cellular networks are damaged, congested, or non-existent. [Link to additional information](#)

Integral Systems, Inc. announced that it has completed the initial phase of a contract with Telesat to support activities associated with integrating the Loral Skynet and Telesat Canada satellite fleet operations under Telesat. The operations for the Loral Skynet satellite fleet, consisting of three Telstar satellites owned by Loral Skynet and an additional six, third-party satellites, have been transferred from the Hawley, Pennsylvania facility to the Ottawa, Ontario facility. [Link to additional information](#)

The U.S. Air Force announced that a team led by **Lockheed Martin** has won the competition to build the next-generation Global Positioning System (GPS) Space System program, known as GPS III. This program will improve position, navigation, and timing services for the warfighter and civil users worldwide and provide advanced anti-jam capabilities yielding superior system security, accuracy and reliability. [Link to additional information](#)

SkyTerra Communications, Inc. announced that it has extended the expiration date for its previously announced offer (the "Offer") to issue options to purchase shares of common stock of SkyTerra, in replacement of and upon termination of options to purchase limited partnership units of **Mobile Satellite Ventures L.P. ("MSV")**. SkyTerra has also amended certain terms of the Offer as more fully described in the amended prospectus and related supplemental materials. [Link to additional information](#)

The Sea Launch team arrived at the launch site in the Equatorial Pacific over the weekend and initiated a 72-hour countdown, in preparation for the launch of **Intelsat**'s Galaxy 18 satellite, at the opening of a two-hour launch window. Upon arrival at the launch site, at 154 degrees West Longitude, the team began ballasting operations to bring the platform to launch depth. A final

series of tests on the launch system and the spacecraft are now underway. Prior to fueling operations, the platform will be evacuated, with all personnel safely positioned on the ship, four miles from the platform. [Link to additional information](#)

Stratos Global Corporation announced it has been appointed as a global distribution partner for **Iridium** OpenPort(SM) optimized-bandwidth marine satellite systems. Upon commercial availability in the third quarter of this year, Iridium OpenPort is expected to be the world's first and only truly global IP satellite data network. [Link to additional information](#)

Integral Systems announced that it will be presenting at the Cowen & Company 20/20 Technology-Media-Telecom Conference. The conference will be held at The New York Palace Hotel in New York City. Peter Gaffney, Executive Vice President, New Business and Technology Development and William Bambarger, Chief Financial Officer, will present an overview of Integral Systems and its financial performance, M&A strategy, and satellite technology market trends. [Link to additional information](#)

2008 Upcoming Meetings and Events

This Month:

May 22 – WSBR Senator Bill Nelson -“NASA in the Crosshairs,” The University Club University Hall 1135 16th Street, NW Washington, D.C. www.wsbr.org

Ahead:

June 10-12 – ISCe 2008/ICSSC 2008 and the SIA Co-Sponsored Navy SATCOM Users Workshop - Marriott Hotel and Marina, San Diego, CA www.isce.com

June 16 - Casbaa Satellite Industry Forum 2008, Singapore

June 24 - "Broadcasting Media and Satellite," networking and panel discussion, Intelsat, 6:30 PM - 8:30 PM, 3400 International Drive, N. W., Washington DC

June 24-25 – ICC Telecommunications and Media Forum, Madrid, Spain www.iicom.org

June 26 - Tour of the new PBS satellite operations center. PBS Technology Center, Springfield VA.

September 23 -25 – APSCC 2008 Satellite "Satellites on the Move"

Jeju Island, Korea <http://www.apsc.or.kr/event/apsc2008.asp>

September 29 - October 3– IAC 2008 International Astronautical Congress and Exhibition, Scottish Exhibition and Conference Centre and Crowne Plaza Hotel in Glasgow, Scotland, www.iac2008.co.uk

October 14 – ISCe Satellite Investment Symposium (ISIS NYC '08) - The Princeton Club, New York, NY www.isis-nyc.com

October 14 - SSPI 3rd Annual Future Leaders Dinner. The Princeton Club, New York, NY. www.sspi.org

October 15-16 – SATCON Satellite and Content Delivery Conference & Expo, Javits Convention Center, New York, NY <http://www.satconexpo.com/>

October 29 – 31 – TCIP 10th Annual Conference Hyatt Regency Chicago Chicago, IL www.ctc.org

Please see www.sia.org for archive of President's Reports. Please contact Micaela Corlew at (mcorlew@sia.org)
with your comments or requests for pdf format of report.
If you would like to unsubscribe to this list, please email mcorlew@sia.org.